



2021
Issue, Proposition & Non-Qualifying Political
Candidate Rates

Card # 2021-01 Issue

903-593-2519 • sales@ktbb.com

Rates are for :60 second announcements. For :30 second announcements use 80% of the :60 second rate to the nearest whole dollar. For announcements shorter than :30 seconds, use 50% of the :60 rate to the nearest whole dollar. Availability for units less than :30 seconds is limited.

MON-FRI DAYPART OPEN RATES	KTBB 97.5 FM/600 AM	ESPN EAST TEXAS (KYZS)	92.1 FM THE TEAM (KRWR)
5 - 10 a.m.	63	6	37
10 - 3 p.m.	65	6	35
3 - 7 p.m.	54	6	34
7 p.m. - Midnight	15	6	10
Midnight - 5 a.m.	5	6	5
WEEKEND DAYPART OPEN RATES	KTBB 97.5 FM/600 AM	ESPN EAST TEXAS (KYZS)	92.1 FM THE TEAM (KRWR)
5 - 10 a.m.	22	4	12
10 a.m. - 3 p.m.	18	5	12
3 - 7 p.m.	27	4	14
7 p.m. - Midnight	20	6	10
Midnight - 5 a.m.	5	6	6



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WEEKDAY PROGRAM RATES	KTBB 97.5 FM/600 AM	
The KTBB Morning News 6-8 a.m.	52	
The Glenn Beck Program 8-11 a.m.	50	
Rush Limbaugh Show 11 a.m.-2 p.m.	72	
The Sean Hannity Show 2-5 p.m.	55	
The KTBB Drive at Five 5-6 p.m.	50	
The Mark Levin Show 6-9 p.m.	40	

Program rates shown above are for the most commonly requested programs. The stations have other programs, the rates for which are available on request.

**DISCLOSURE OF SALES POLICIES
RELATING TO POLITICAL ADVERTISING**

CLASSES OF TIME OFFERED: The rates shown on the preceding pages are for non-preemptible placement. The station(s) offer rotational plans that have varying degrees of pre-emptibility as a condition of purchase. Details of these rotational plans are available on request.

PRIORITY/MAKE-GOODS: The rates shown on the preceding pages represent rates that are exempt from pre-emption and are in a priority position for make-good should a scheduled commercial announcement fail to air for technical or other reasons. With the exception of a standard 15 percent advertising agency commission, no other discounts are offered with these rates.

LIMITATIONS OF PURCHASE: Purchasers of Issue Rate advertising are limited to purchasing the equivalent of no more than two announcements per hour. For example, if the daypart being purchased spans five hours, no more than 10 announcements may be placed in this daypart on any single day. It is possible, however, that scheduling and separation dictates will result in the actual broadcast of more than two announcements for a given advertiser in a given hour.

ADVERTISING AGENCY COMMISSIONS: The station recognizes advertising agencies that provide placement and creative services to advertisers.

ORDER & PAYMENT DEADLINES: Logs close at 2:00 p.m. Central Time for the business day following. (e.g. Wednesday's log closes at 2:00 p.m. Tuesday.) Weekend logs and logs for Monday close at 2:00 p.m. Friday. Commercials missed due to late receipt of an order will be made good on the first day of broadcast. If such make-goods would serve to exceed the Limitations of Purchase as set forth above, make-goods will be spread as evenly as possible through the purchased flight. Ordered commercials that are missed and cannot be practicably made good due to late arrival of commercial matter will not be credited or refunded. Payment via cash, check, credit card or certified tender constituting immediately available funds must be received prior to log closing.